

# MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION INDIA

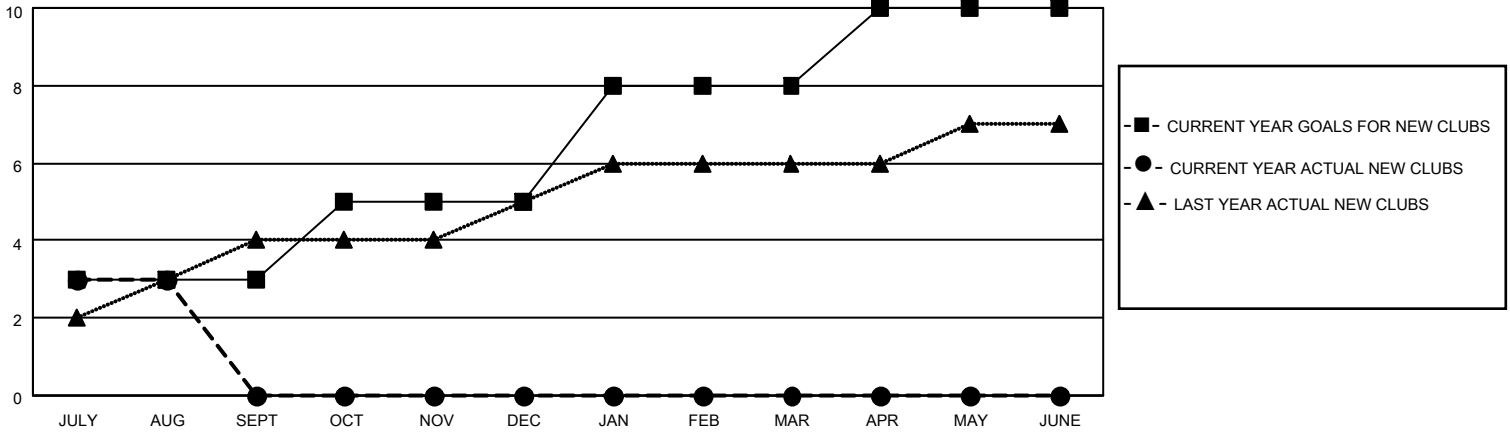
District 324A1

Results as of: 8/31/2020

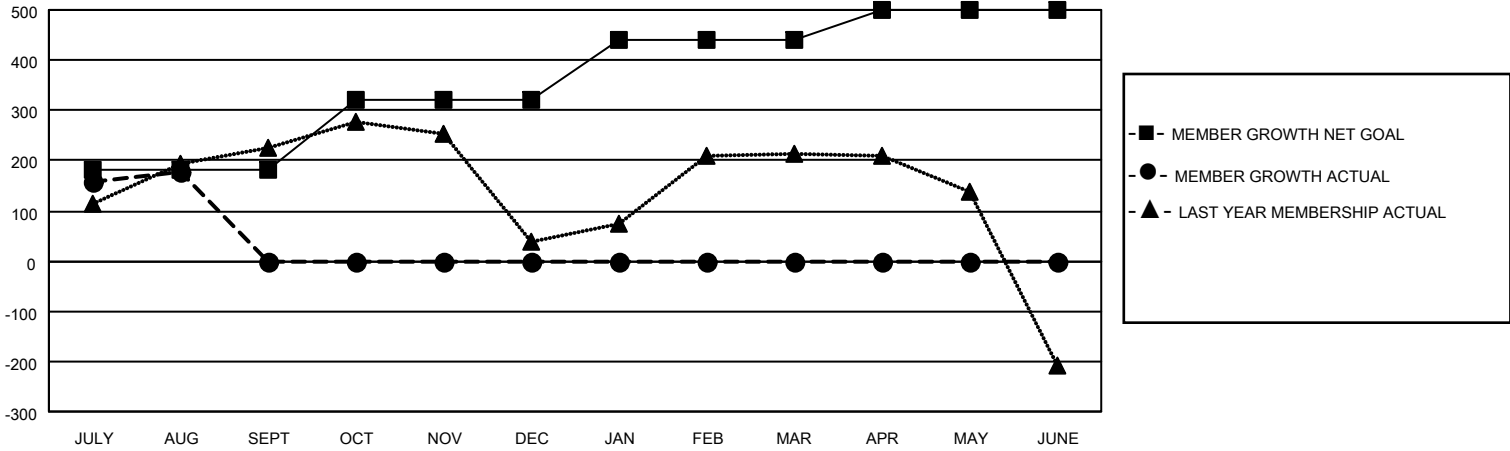
| Clubs                 |               |           |               |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 |               |           |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT         | 3             | 3         | 0             |
| OCT/NOV/DEC           | 2             | 0         | 0             |
| JAN/FEB/MAR           | 3             | 0         | 0             |
| APR/MAY/JUNE          | 2             | 0         | 0             |

| Members               |                        |                      |   |
|-----------------------|------------------------|----------------------|---|
| RESULTS FOR 2020-2021 |                        |                      |   |
| QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL<br>(including transfers) |
| JULY/AUG/SEPT         | 180                    | 296                  | 107   |
| OCT/NOV/DEC           | 140                    | 0                    | 0   |
| JAN/FEB/MAR           | 120                    | 0                    | 0   |
| APR/MAY/JUNE          | 60                     | 0                    | 0   |

**GOALS AND ACTUAL NEW CLUBS CUMULATIVE**



**GOALS AND ACTUAL MEMBERS CUMULATIVE**



|  |   |  |                |   |       |     |              |            |  |  |                           |       |                                 |     |
|--|---|--|----------------|---|-------|-----|--------------|------------|--|--|---------------------------|-------|---------------------------------|-----|
| DROPPED CLUBS: 0   | 48 CLUBS OF 182 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE            4,172 (75.63%)</p> <p>FEMALE         1,344 (24.37%)</p> |                |   |       |     |              |            |  |  |                           |       |                                 |     |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>DECEASED</td><td style="text-align: right;">6</td></tr> <tr><td>CLUB CANCELLED</td><td style="text-align: right;">0</td></tr> <tr><td>OTHER</td><td style="text-align: right;">101</td></tr> <tr><td><b>TOTAL</b></td><td style="text-align: right;"><b>107</b></td></tr> </table> | DECEASED                                    | 6  | CLUB CANCELLED | 0 | OTHER | 101 | <b>TOTAL</b> | <b>107</b> | <p><a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a></p> | <table style="width: 100%; border-collapse: collapse;"> <tr><td>TOTAL FAMILY UNIT MEMBERS</td><td style="text-align: right;">1,689</td></tr> <tr><td>FAMILY MEMBERS PAYING HALF DUES</td><td style="text-align: right;">924</td></tr> </table> | TOTAL FAMILY UNIT MEMBERS | 1,689 | FAMILY MEMBERS PAYING HALF DUES | 924 |
| DECEASED   | 6   |  |                |   |       |     |              |            |  |  |                           |       |                                 |     |
| CLUB CANCELLED   | 0   |  |                |   |       |     |              |            |  |  |                           |       |                                 |     |
| OTHER  | 101   |  |                |   |       |     |              |            |  |  |                           |       |                                 |     |
| <b>TOTAL</b>   | <b>107</b>                                  |  |                |   |       |     |              |            |  |  |                           |       |                                 |     |
| TOTAL FAMILY UNIT MEMBERS  | 1,689                                       |  |                |   |       |     |              |            |  |  |                           |       |                                 |     |
| FAMILY MEMBERS PAYING HALF DUES  | 924   |  |                |   |       |     |              |            |  |  |                           |       |                                 |     |